

"Lower-than-expected results
caused by FMCO"

Share price performance



| | 1M | 3M | 12M |
|--------------|------|------|------|
| Absolute (%) | -9.7 | -1.0 | 10.0 |
| Rel KLCI (%) | -6.6 | 4.3 | 17.1 |

| | BUY | HOLD | SELL |
|-----------|-----|------|------|
| Consensus | 9 | 3 | - |

Stock Data

| | |
|--------------------------|-------------------|
| Sector | Auto & Auto Parts |
| Issued shares (m) | 1,168.3 |
| Mkt cap (RMm)/(US\$m) | 3598.3/849.2 |
| Avg daily vol - 6mth (m) | 0.6 |
| 52-wk range (RM) | 2.79-3.64 |
| Est free float | 28.8% |
| Stock Beta | 1.80 |
| Net cash/(debt) (RMm) | 285.24 |
| ROE (CY21E) | 5.8% |
| Derivatives | Nil |
| Shariah Compliant | Yes |
| FTSE4Good Constituent | No |
| FBM EMAS (Top 200) | Top 26%-50% |
| ESG Rank | |
| ESG Risk Rating | 28.2 (-2.0 yoy) |

Key Shareholders

| | |
|------|-------|
| PNB | 53.4% |
| EPF | 12.6% |
| KWSP | 8.8% |

Source: Bloomberg, Affin Hwang, ESG Risk Rating
Powered by Sustainalytics, Bursa Malaysia

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UMW Holdings (UMWH MK)

HOLD (downgrade)

Up/Downside: +8.3%

Price Target: RM3.34

Previous Target (Rating): RM3.53 (Buy)

Earnings below estimates

- **UMW's 9M21 core net profit of RM42m (-37.5% yoy) came in below our and consensus estimates due to higher-than-expected operating costs, taxation and interest expenses**
- **Impact from the FMCO took a toll on sales for the Automotive as well as Manufacturing & Engineering segments.**
- **We cut our FY21-23E EPS estimates by 14-23% and lower our TP to RM3.34. Downgrade call to HOLD**

Sales tax exemption period supported sales

UMW's 9M21 core net profit of RM42.0 (-37.5% yoy) came in below our and consensus estimates. Results accounted for 16% and 18% of our and consensus full-year forecasts due to higher-than-expected operating costs, taxation, and interest expenses. Despite that, revenue increased to RM7.4bn (+17.5% yoy) due to higher sales from the Automotive (+23.9% yoy) segment and Equipment (+15.7% yoy) segment as revenue was supported by the longer sales tax exemption period.

3Q21 affected by FMCO

On the other hand, revenue in the 3Q21 declined to RM2.0bn (-24.3% yoy, -17.5% qoq) attributable to lower sales from the Automotive (-25.2% yoy, -19.7% qoq) segment as well as Manufacturing & Equipment (-54.5% yoy, -31.1% qoq) segment. There were two and half months of halt in business operations during the quarter (vs one month in 2Q21) caused by the Full Movement Control Order (FMCO). Associates contribution recorded a loss of RM5.7m in 3Q21 as Perodua was affected by the FMCO and chip supply shortage. Consequently, UMW recorded a core net loss of RM22.3m in 3Q21 due to high operational fixed costs. No dividend was declared during the quarter.

Downgrade to HOLD with lower TP of RM3.34

We gather UMW has an order backlog of 100k units. Its Bukit Raja and Shah Alam plants are currently operating at 80% and 100% utilisation rates respectively to deliver the backlog orders. This is expected to drive 4Q21 earnings contribution from the Automotive segment and we expect deliveries may overflow into 1Q22. Even so, we reduce our EPS forecasts by 14.0-23.2% for FY21-23E after adjusting our taxation higher to take into account the impact of the prosperity tax as well as higher operating expenses incurred during FMCO. As a result, we lower our TP to RM3.34 (from RM3.53) based on SOP FY22E valuation and downgrade our call from Buy to HOLD. Key up/downside risks: i) higher/lower-than-expected contribution from Perodua associates, ii) higher/lower-than-expected car sales volume and production and iii) increasing/decreasing chip supply.

Earnings & Valuation Summary

| FYE 31 Dec | 2019 | 2020 | 2021E | 2022E | 2023E |
|-----------------------|----------|---------|----------|----------|----------|
| Revenue (RMm) | 11,739.1 | 9,554.6 | 10,264.3 | 11,726.5 | 12,431.1 |
| EBITDA (RMm) | 635.8 | 712.0 | 554.7 | 545.3 | 606.1 |
| Pretax profit (RMm) | 754.8 | 400.7 | 505.6 | 546.9 | 596.9 |
| Net profit (RMm) | 454.4 | 204.6 | 235.1 | 279.9 | 313.4 |
| EPS (sen) | 38.9 | 17.5 | 20.1 | 24.0 | 26.8 |
| PER (x) | 7.9 | 17.6 | 15.3 | 12.9 | 11.5 |
| Core net profit (RMm) | 223.7 | 284.9 | 205.1 | 244.9 | 278.4 |
| Core EPS (sen) | 19.1 | 24.4 | 17.6 | 21.0 | 23.8 |
| Core EPS growth (%) | (59.9) | 27.4 | (28.0) | 19.4 | 13.7 |
| Core PER (x) | 16.1 | 12.6 | 17.5 | 14.7 | 12.9 |
| Net DPS (sen) | 6.0 | 2.0 | 5.0 | 6.0 | 6.0 |
| Dividend Yield (%) | 1.9 | 0.6 | 1.6 | 1.9 | 1.9 |
| EV/EBITDA | 7.3 | 5.6 | 7.1 | 6.8 | 6.1 |

| | | | | |
|---------------------|--|-------|-------|-------|
| Chg in Core EPS (%) | | -19.8 | -23.2 | -14.0 |
| Affin/Consensus (x) | | 0.9 | 0.7 | 0.7 |

Source: Company, Bloomberg, Affin Hwang forecasts

Fig 1: Results Comparison

| FYE Dec (RMm) | 3Q20 | 2Q21 | 3Q21 | QoQ % chg | YoY % chg | 9M20 | 9M21 | YoY % chg | Comments |
|--------------------------|---------------|---------------|----------------|-------------------|-------------------|---------------|---------------|-----------------|--|
| Revenue | 2,663 | 2,445 | 2,016 | (17.5) | (24.3) | 6,312.3 | 7,415.7 | 17.5 | 9M21: Higher revenue from the Automotive (+23.9% yoy) and Equipment (+15.7% yoy) segments supported by the longer SST exemption |
| Op costs | (2,513) | (2,344) | (1,869) | (20.3) | (25.7) | (5,934.7) | (7,001.8) | 18.0 | 3Q21: Limited capacity operation caused by FMCO within the Automotive (-19.7% qoq) and Manufacturing & Engineering (-31.1% qoq) segments |
| EBITDA | 149.9 | 101.1 | 147.7 | 46.1 | (1.5) | 377.6 | 413.9 | 9.6 | |
| <i>EBITDA margin (%)</i> | <i>5.6</i> | <i>4.1</i> | <i>7.3</i> | <i>3.2 ppt</i> | <i>1.7 ppt</i> | <i>6.0</i> | <i>5.6</i> | <i>-0.4 ppt</i> | |
| Depn and amort | (89.7) | (85.7) | (83.8) | (2.2) | (6.6) | (276.9) | (251.3) | (9.2) | |
| EBIT | 60.2 | 15.4 | 63.8 | 314.5 | 6.1 | 100.7 | 162.6 | 61.4 | |
| <i>EBIT margin (%)</i> | <i>2.3</i> | <i>0.6</i> | <i>3.2</i> | <i>2.5 ppt</i> | <i>0.9 ppt</i> | <i>1.6</i> | <i>2.2</i> | <i>0.6 ppt</i> | |
| Int expense | (26.5) | (25.7) | (25.4) | (1.4) | (4.5) | (86.4) | (78.5) | (9.2) | |
| Int and other inc | 10.3 | 12.4 | 9.2 | (25.8) | (11.0) | 40.5 | 34.4 | (15.0) | |
| Associates & JV | 94.3 | 25.2 | (5.7) | n.m | n.m | 126.5 | 107.1 | (15.4) | 9M21 & 3Q21: Perodua was affected by FMCO and chip supply shortage |
| El | 21.3 | 5.3 | (25.6) | n.m | n.m | (17.5) | (13.8) | (21.2) | |
| Pretax Profit | 159.5 | 32.6 | 16.5 | (49.5) | (89.7) | 163.8 | 211.8 | 29.3 | |
| Tax | (41.9) | (11.1) | (26.0) | 135.2 | (37.9) | (51.4) | (76.4) | 48.7 | |
| <i>Tax rate (%)</i> | <i>(26.3)</i> | <i>(34.0)</i> | <i>(158.0)</i> | <i>-124.1 ppt</i> | <i>-131.8 ppt</i> | <i>(31.4)</i> | <i>(36.1)</i> | <i>-4.7 ppt</i> | |
| MI | (30.8) | (42.6) | (38.3) | (10.0) | 24.7 | (62.6) | (107.1) | 71.0 | |
| Net profit | 86.9 | (21.1) | (47.9) | 127.0 | n.m | 49.7 | 28.3 | (43.2) | |
| EPS (sen) | 7.44 | (1.81) | (4.1) | 127.0 | n.m | 4.3 | 2.4 | (43.2) | |
| Core net profit | 65.6 | (26.4) | (22.3) | (15.2) | n.m | 67.2 | 42.0 | (37.5) | Below expectations - accounted for 16% and 18% of our and street full-year estimates |

Source: Affin Hwang, Company

Important Disclosures and Disclaimer

Equity Rating Structure and Definitions

| | |
|------------------|--|
| BUY | Total return is expected to exceed +10% over a 12-month period |
| HOLD | Total return is expected to be between -5% and +10% over a 12-month period |
| SELL | Total return is expected to be below -5% over a 12-month period |
| NOT RATED | Affin Hwang Investment Bank Berhad does not provide research coverage or rating for this company. Report is intended as information only and not as a recommendation |

The total expected return is defined as the percentage upside/downside to our target price plus the net dividend yield over the next 12 months.

| | |
|--------------------|--|
| OVERWEIGHT | Industry, as defined by the analyst's coverage universe, is expected to outperform the KLCI benchmark over the next 12 months |
| NEUTRAL | Industry, as defined by the analyst's coverage universe, is expected to perform inline with the KLCI benchmark over the next 12 months |
| UNDERWEIGHT | Industry, as defined by the analyst's coverage universe is expected to under-perform the KLCI benchmark over the next 12 months |

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